

DEVELOP



TRAINING LIMITED

Corporate Development



A different approach to inspiring your people

Develop Training has a comprehensive portfolio of personal, team and management skills training to meet the needs of all kinds of organisations.

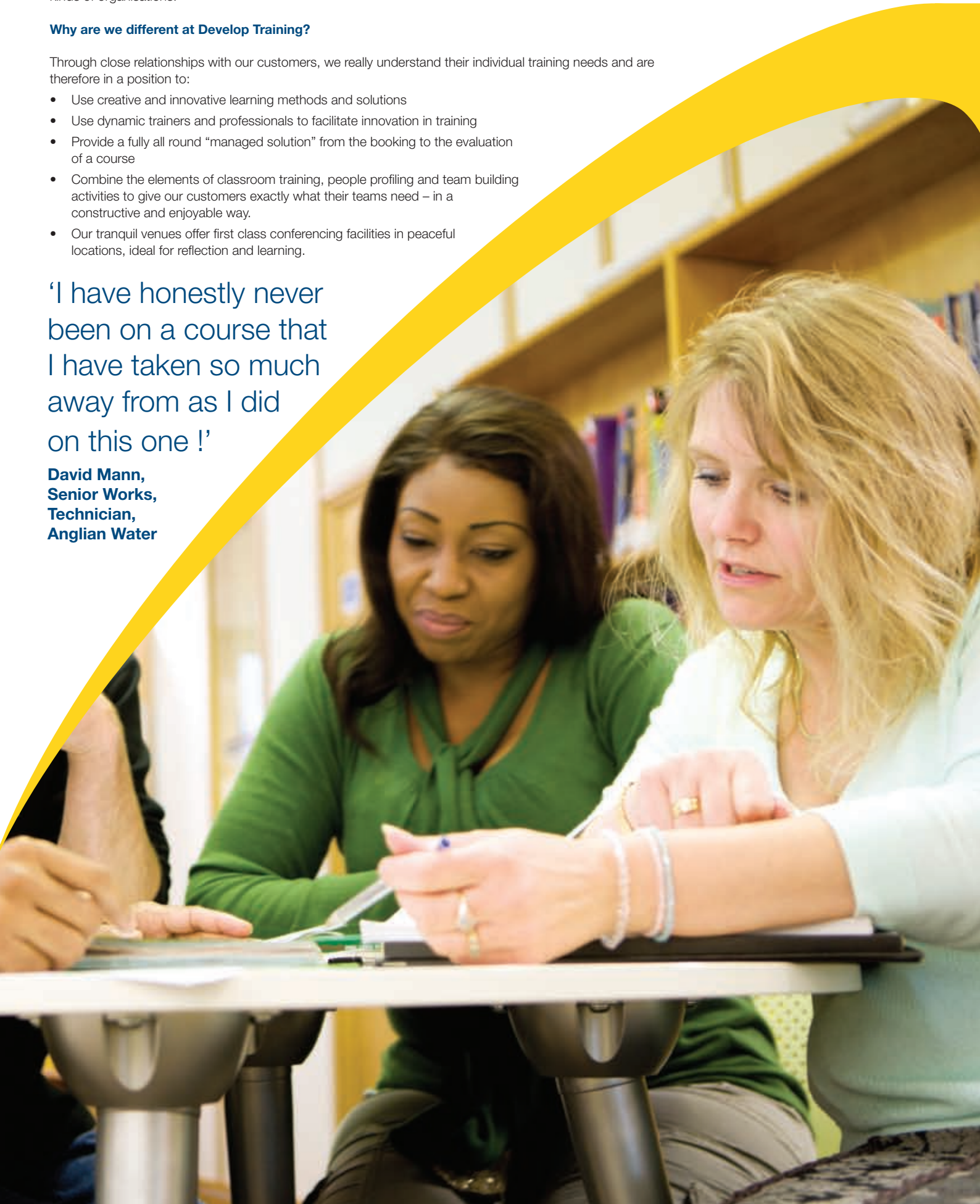
Why are we different at Develop Training?

Through close relationships with our customers, we really understand their individual training needs and are therefore in a position to:

- Use creative and innovative learning methods and solutions
- Use dynamic trainers and professionals to facilitate innovation in training
- Provide a fully all round "managed solution" from the booking to the evaluation of a course
- Combine the elements of classroom training, people profiling and team building activities to give our customers exactly what their teams need – in a constructive and enjoyable way.
- Our tranquil venues offer first class conferencing facilities in peaceful locations, ideal for reflection and learning.

'I have honestly never been on a course that I have taken so much away from as I did on this one !'

**David Mann,
Senior Works,
Technician,
Anglian Water**



‘With Develop Training, we are assured that staff receive training from industry professionals who understand our needs and can demonstrate sound underpinning knowledge of the training subjects.’

Colin Stroud, Training Advisor, Haden BML

Management Development



Creating an environment of performance, strong leadership and efficiency is key to business success. For many organisations, achieving this is a challenge. Often clients recognise a problem in their management process that affects performance, teams and no doubt profitability - but they don't know exactly what to do to address it.

That's why Develop Training works with each client to find out where the problem is and then builds a bespoke solution to tackle it. Our management skills training portfolio is designed to help all levels of managers develop the core skills they need to manage the following:

- People
- Resources
- Projects
- Activities

Soft Skills and Interpersonal Skills Development

Developing employees' personal, soft or interpersonal skills is an excellent way to boost morale, increase productivity and improve profitability. Soft and interpersonal skills are the generic tools everyone needs to do their job, like communication, time - management, assertiveness or handling conflict. Our programmes help people develop their behaviours and attitudes. We help people enhance their abilities, which in turn, enhances their performance.



Develop Training works together with clients to understand where your people need support and we work to deliver the right solutions for your organisation.

Perhaps your company is undergoing a restructure, or is having difficulties around your culture, or maybe you just recognise through your own observations that your teams or individuals need help in certain areas.

Personality and Team Profiling

Everyone is fascinated to discover more about themselves, and a little self-knowledge can be a powerful thing. Add to this the impact you have on those around you and you have many compelling reasons for a personality profile workshop.

The Myers Briggs Type Indicator and Belbin's team roles are extremely powerful tools for understanding the differences between individuals. Harness these differences and you can develop leaders, build teams, improve communication and even change organisations.



Our MBTI and Belbin qualified practitioners help individuals to understand their personal preferences and the impact on effective team working. Our consultants work with you to build a bespoke programme which may include:

- Communication
- Conflict
- Problem Solving
- Management and Leadership Styles
- Dealing with and Managing Change
- Time Management
- Managing Stress
- Influencing and Selling
- Team Building

Team Building



Our focus is on creating, building and developing your team using interactive, indoor or outdoor activities and programmes. These can range from highly challenging physical games to simple, yet effective intellectual tasks - all designed to challenge and focus your people, enhance their skills and bring them together. Team working, problem-solving, communication, co-operation, trust and shared experiences are some of the benefits of Team Building.



We always provide:

- Specially designed programmes
- Unique venues and activities
- Structured feedback to reinforce key learning points

‘Personally I was hugely encouraged by the degree of energy and enthusiasm shown by the whole team during our training and this is in no small part due to your excellent organisation and the skill and enthusiasm of Develop Staff.’

David Rees, Director, M & A Transactions, National Grid



A dedicated nationwide training company

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